



DOCKLANDS  
BUSINESS CLUB

EAST LONDON CHAMBER  
COMMERCE AND INDUSTRY

# Welcome to Docklands East

## DOCKLANDS AND EAST LONDON'S LEADING BUSINESS TO BUSINESS NETWORK

Docklands Business Club (DBC) and East London Chamber of Commerce (ELCC) has been established for twenty eight years as the leading business support organisation for Docklands, East London and Greenwich. Our services encourage the growth and success of our member businesses, mostly SMEs, regeneration agencies and academic institutions.

JOIN THIS ACTIVE, INFLUENTIAL AND SUPPORTIVE NETWORK THEN WATCH YOUR BUSINESS GROW VIA OUR EVENTS, OPPORTUNITIES TO RAISE YOUR COMPANY'S PROFILE AND OUR RANGE OF ADVICE SERVICES.

LIVELY, PRODUCTIVE EVENTS ALL YEAR ROUND MAKING MEMBERSHIP REAL VALUE FOR MONEY.

“DBC is an open and friendly group, full of professionals who understand the importance of building high quality relationships. It's proved an excellent source of contacts over the last five years. In fact we have measured the effectiveness of the Group and the DBC has been the best source of new leads, customers and strategic partners for us compared to any other networking groups. We recommend DBC to all our contacts who are interested in building their businesses through networking”

**Parag Prasad**  
Director  
ActionCOACH

“The Docklands Business Club has been an invaluable asset to our business. As a web development agency Tela rely on word of mouth recommendations and referrals to generate new business. The platform our DBC membership provided has paid for itself 100 times over”

**Tim Sheed**  
Head of New Business  
Tela Ltd

### DBC/ELCC EVENTS

- Monthly Time To Talk Business informal networking over a complimentary drink and snacks at local venues
- Annual Business Awards Dinner – our flagship black tie event
- Speaker breakfasts/evenings – hear from a wide range of informative and inspiring speakers
- Business Management Seminars – expert advice on improving your business
- Summer and Christmas Parties – expand your business network in a fun environment
- Access to London Chamber of Commerce and Industry (LCCI) bimonthly Changing Places – an informal evening networking event with 150+ contacts at Central London venues

The year long events programme is designed to appeal to every cross section of the membership and their guests.

### OPPORTUNITIES TO RAISE YOUR COMPANY'S PROFILE

- Members' Zone online database of 2,500 members across London
- Special members offers and discounts via DBC/ELCC websites and Newslink magazine
- Free entry in London Chamber of Commerce Members' Directory hard copy
- Advertising and editorial space in DBC/ELCC Newslink magazine
- Sponsorship of events and publications
- Working in partnership with London Business Network for supply chain contract tendering information
- Members news on DBC/ELCC website pages
- Discounted rates on meeting rooms and a free Members' Lounge
- Access to LCCI Business Advice Surgery

Many of the vital ingredients needed to spice up your marketing campaigns can be found above. Most of them come free with membership.

Visit **W:** [docklandsbusiness.org.uk](http://docklandsbusiness.org.uk) and **W:** [eastlondonchamber.co.uk](http://eastlondonchamber.co.uk) to find out more about the benefits of membership



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## OUR RANGE OF ADVICE SERVICES

DBC/ELCC members can draw upon a number of channels when faced with a query, seeking expert opinion or trawling for new business ideas:

- Free legal advice line 24/7 for personal and professional problems
- Monthly enewsletter and business guides on a raft of topics relevant to members
- Access to Enterprise Europe Network information and advice on doing business in Europe
- *London Business Matters* free magazine printed ten times each year full of information useful to business owners and managers
- Members questions responded to by DBC/ELCC office staff

These valuable services are mostly covered by the basic subscription fee. They can add considerably to members own stores of knowledge and expertise.

## PREMIER PLUS MEMBERSHIP

With a membership of approx 2,500 companies across London and beyond, London Chamber of Commerce Premier Plus membership offers the opportunity to upgrade local membership. Becoming a Premier Plus member is easy. You can fill in the online application form at [W:londonchamber.co.uk/join](http://W:londonchamber.co.uk/join) or simply complete this application form and leave the rest to us. If you need any help with your application or require more information about the benefits of Premier Plus membership simply call us on T: +44 (0)20 7203 1881.

Some of the benefits of Premier Plus membership:

- Networking at over 200 events, over 12,000 people attend London Chamber of Commerce networking events each year
- Access to our range of information services including LCCI Business Advice Surgery and BusinessCare
- Opportunity to participate in Committees and Policy forums
- Access to sector groups and discounted rates at many of these key networking events, including Asian Business Association, Chinese Business Association, Defence and Security, Property and Construction and Women in Business
- Automatic membership of all of our local Chambers, including Croydon, Docklands Business Club, Ealing, East London and Hammersmith and Fulham
- Free space to promote your business with a Members' Offer in *London Business Matters* magazine which has a readership of 18,000 and is printed ten times a year
- Hire of training and conference rooms at a 20% discount
- International trade assistance – discounts on trade missions, seminars and events and up to 50% discount on most export documentation



## SUBSCRIPTION RATES 2012

Docklands Business Club (DBC) and East London Chamber of Commerce members enjoy the same benefits, services and events. They are supported by the DBC team based in Queen Street EC4. Local membership is available to businesses and organisations in the **E1-E4, E6-E7, E10-E18, IG1-IG6, IG8, IG11, RM5-RM14, SE8, SE10, SE16** postcodes.

### LOCAL MEMBERSHIP

**Size of company: 1-12 employees**  
subscription: £146.00  
+ registration: FREE  
+ VAT: £29.20  
**total: £175.20**

**Size of company: 13-20 employees**  
subscription: £323.00  
+ registration: £20.00  
+ VAT: £68.60  
**total: £411.60**

**Size of company: 21-50 employees**  
subscription: £389.00  
+ registration: £20.00  
+ VAT: £81.80  
**total: £490.80**

**Size of company: 51+ employees**  
subscription: £454.00  
+ registration: £20.00  
+ VAT: £94.80  
**total: £568.80**

To reduce your annual subscription, why not pay by Direct Debit? Companies completing a Direct Debit form when applying to join DBC or ELCC will receive **5% discount** on their first and second year subscription fee, 7.5% in year three and 10% in year four.

**Please contact us on +44 (0)20 7203 1965 for further details.**

### PREMIER PLUS MEMBERSHIP 2012

**Size of company: 1-2 employees**  
subscription: £364.00  
+ registration: £50.00  
+ VAT: £82.80  
**total: £496.80**

**Size of company: 3-12 employees**  
subscription: £541.00  
+ registration: £50.00  
+ VAT: £118.20  
**total: £709.20**

**Size of company: 13-50 employees**  
subscription: £809.00  
+ registration: £50.00  
+ VAT: £171.80  
**total: £1,030.80**

**Please contact Membership Sales on +44 (0)20 7203 1881 to discuss Premier Plus membership further or to find out rates for larger companies.**



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# APPLICATION FORM

I/WE HEREBY APPLY FOR MEMBERSHIP OF Docklands Business Club/East London Chamber of Commerce and agree to be bound by the Memorandum and Articles of Association of the London Chamber of Commerce and Industry (LCCI).

Please complete this form in BLOCK CAPITALS

## ABOUT YOUR COMPANY

company name

trading as (if different from above)

address

city county postcode

telephone fax

company email website

description of business

business sector (please provide SIC code if known) number of full-time employees

how did you hear about Dockland Business Club and East London Chamber of Commerce?

## YOUR DETAILS – principal contact

title first name surname

job title

telephone fax

email

## PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on a database by London Chamber of Commerce and used to inform you of member benefits and events, survey your views and manage your membership.

Unless you put a cross in the box(es) provided:

- your company data will be:**
- Displayed on the searchable online database within the Members' Zone of Docklands Business Club and East London Chamber of Commerce
  - Printed in the hard-copy London Chamber of Commerce Members' Directory
  - Printed on the New Members' page in Docklands Business Club Newlink
- you will receive:**
- A copy of the Docklands Business Club Newlink
  - A copy of the *London Business Matters* magazine
  - A copy of the monthly eLondon Newsletter

Please indicate with a cross in the box if you do not wish to receive information in any of the following ways:

- Telephone  Fax  Email  Mail

W: [docklandsbusiness.org.uk](http://docklandsbusiness.org.uk) or W: [eastlondonchamber.co.uk](http://eastlondonchamber.co.uk)

T: +44 (0)20 7203 1965 F: +44 (0)20 7203 1894

- To become a member of Docklands Business Club/East London Chamber of Commerce, your business must be located in the following postcodes: E1-E4, E6-E7, E10 –E18, IG1-IG6, IG8, IG11, RM5-RM14, SE8, SE10 or SE16. All other postcodes are covered by London Chamber of Commerce Premier Plus membership
- The first year's subscription fee must be paid in full by cheque, credit/debit card or BACS
- Members are normally entitled to treat their subscription as a business expense in computing liability for tax
- In the event of an unsuccessful application, payment will be refunded in full
- For resignation of membership, we require notice in writing one month prior to the renewal date
- If you wish to take advantage of the Direct Debit discount please complete a Direct Debit form
- You can join DBC/ELCC online at [W: docklandsbusiness.org.uk](http://W:docklandsbusiness.org.uk)

## PAYMENT METHODS

subscription fee	registration fee (if applicable)	VAT	total
<i>payment by credit/debit card</i>			
<i>card type – MasterCard / Maestro / Visa / VisaDebit / Visa Electron / JCB / Amex</i>			
<i>card no.</i> <input type="text"/>		<i>card security code (last 3 or 4 digits on the signature strip)</i> <input type="text"/>	
<i>start date</i>	<i>expiry date</i>	<i>issue no. (Maestro only)</i>	
<i>name on card</i>			
<i>company (if applicable)</i>			
<i>billing address</i>			
			<i>postcode</i>
<i>signed</i>		<i>print name</i>	

**by cheque – please make cheques payable to London Chamber of Commerce and Industry**  
**by bacs – transfer funds to: Royal Bank of Scotland, Sort Code 15-10-00 Account Number 15051844**  
**Please quote your company name and the reference 'Membership'.**

## YOUR INTERESTS

Please indicate the events or services that are of interest to you

### Events and Networking

- Networking (general)  N1  
 Local Branch Events  N4

### Networking (Special Interest Groups)

- Asian Business Association  S1  
 Defence and Security  S3

### Conference and Meeting Rooms

- Meeting Facilities at 33 Queen Street  F1

### Marketing Services

- Sponsorship Opportunities  M2

### Export Documents and Export Services

- International Trade Missions  W2  
 International Trade Seminars  W3  
 Import and Export Training Courses  E3  
 European Enterprise Network (Business in the European Community)  I11

### Voice of London Business

- Economic and Opinion Research  C1  
 Political Intelligence and Monitoring  POLIM  
 Political Briefings and Events  C3

### Committees and Forums

- Skills and Employment  C4  
 Crime, Defence and Security  C8C  
 Transport, Aviation and Planning  C8B  
 Financial Services, the City and Competitiveness  FINSE  
 Tax, Regulations and Pensions  C6

Please return this completed form and cheque (if applicable) to:  
 Docklands Business Club/East London Chamber of Commerce, 33 Queen Street, London EC4R 1AP  
**W: [docklandsbusiness.org.uk](http://docklandsbusiness.org.uk) or [eastlondonchamber.co.uk](http://eastlondonchamber.co.uk)**  
**T: +44 (0)20 7203 1965 F: +44 (0)20 7203 1894**



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